

CORE NH Program Highlights
(June 1, 2002 - December 31, 2003)

NH CORE ENERGY EFFICIENCY PROGRAMS	EXPENSES (\$)		SAVINGS (Lifetime kWh)		NUMBER OF CUSTOMERS	
	Actual + In Process + Prospective	Percent of Budget	Actual + In Process + Prospective	Percent of Goal	Actual + In Process + Prospective	Percent of Goal
RESIDENTIAL (nhsaves@home)						
ENERGY STAR Homes	\$438,755	41.1%	1,372,830	70.2%	774	206.4%
Home Energy Solutions	\$3,426,420	108.4%	87,169,735	112.6%	2,267	136.6%
Home Energy Assistance	\$3,273,663	98.2%	68,511,257	128.8%	1,362	106.9%
ENERGY STAR Lighting	\$1,956,014	113.6%	117,342,155	152.0%	45,368	134.5%
ENERGY STAR Appliances	\$676,489	84.6%	25,849,715	132.1%	8,042	118.5%
TOTAL RESIDENTIAL	\$9,771,341		300,245,692		57,813	
COMMERCIAL & INDUSTRIAL (nhsaves@work)						
Small Business Energy Solutions	\$2,793,219	88.2%	157,548,301	170.9%	742	123.7%
Large Business Energy Solutions	\$3,969,118	86.7%	413,620,377	159.6%	279	103.3%
New Construction	\$3,655,301	117.7%	405,610,325	230.8%	296	118.4%
TOTAL COMMERCIAL & INDUSTRIAL	\$10,417,638		976,779,003		1,317	
TOTAL	\$20,188,979		1,277,024,695		59,130	

Quarterly Report
covering period
June 1, 2002 - December 31, 2003

NH Core Energy Efficiency Programs
NHPUC Docket No. DE 01-057
New Construction

nhsaves@work		Budget Goal	Thru 12/31/2003				Percent of
New Construction	(6/02 - 12/03)	Actual	In Process	Prospective	Total	Budget/Goal	
Program Expenses (\$)							
CVEC	\$59,340	\$64,111	\$0	\$0	\$64,111	108.0%	
GSECo	\$616,537	\$948,779	\$0	\$0	\$948,779	153.9%	
NHEC	\$199,567	\$164,164	\$0	\$0	\$164,164	82.3%	
PSNH	\$2,025,737	\$2,285,084	\$0	\$0	\$2,285,084	112.8%	
Unitil	<u>\$203,475</u>	<u>\$193,163</u>	<u>\$0</u>	<u>\$0</u>	<u>\$193,163</u>	<u>94.9%</u>	
Total	\$3,104,656	\$3,655,301	\$0	\$0	\$3,655,301	117.7%	
Program Participation							
CVEC	8	11	0	0	11	137.5%	
GSECo	81	64	0	0	64	79.0%	
NHEC	11	22	0	0	22	200.0%	
PSNH	130	193	0	0	193	148.5%	
Unitil	<u>20</u>	<u>6</u>	<u>0</u>	<u>0</u>	<u>6</u>	<u>30.0%</u>	
Total	250	296	0	0	296	118.4%	
Program Savings (Lifetime kWh)							
CVEC	4,335,836	4,832,985	0	0	4,832,985	111.5%	
GSECo	27,335,580	87,394,000	0	0	87,394,000	319.7%	
NHEC	7,189,562	15,373,460	0	0	15,373,460	213.8%	
PSNH	128,311,670	284,813,536	0	0	284,813,536	222.0%	
Unitil	<u>8,537,719</u>	<u>13,196,344</u>	<u>0</u>	<u>0</u>	<u>13,196,344</u>	<u>154.6%</u>	
Total	175,710,367	405,610,325	0	0	405,610,325	230.8%	

Actual = Work has been completed, incentives paid and are recorded (booked) in utility accounting system

In Process = Customer/Utility have a signed rebate form.

Prospective = A Rebate Form has been filled out, awaiting customer decision/signature.

Notes:

NHEC goals updated on this report to reflect increasing budget from \$148,746.

PSNH goals updated on this report to reflect adding \$996,427 to the New Construction Program.

Quarterly Report
covering period
June 1, 2002 - December 31, 2003

NH Core Energy Efficiency Programs
NHPUC Docket No. DE 01-057
Large Business

nhsaves@work	Budget Goal (6/02 - 12/03)	Thru 12/31/2003				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
Large Business Energy Sol						
Program Expenses (\$)						
CVEC						
GSECo	\$457,209	\$282,232	\$0	\$0	\$282,232	61.7%
NHEC	\$151,715	\$163,361	\$0	\$0	\$163,361	107.7%
PSNH	\$3,086,378	\$2,954,234	\$0	\$0	\$2,954,234	95.7%
Unitil	<u>\$884,929</u>	<u>\$569,291</u>	<u>\$0</u>	<u>\$0</u>	<u>\$569,291</u>	<u>64.3%</u>
Total	\$4,580,231	\$3,969,118	\$0	\$0	\$3,969,118	86.7%
Program Participation						
CVEC						
GSECo	62	22	0	0	22	35.5%
NHEC	21	13	0	0	13	61.9%
PSNH	112	225	0	0	225	200.9%
Unitil	<u>75</u>	<u>19</u>	<u>0</u>	<u>0</u>	<u>19</u>	<u>25.3%</u>
Total	270	279	0	0	279	103.3%
Program Savings (Lifetime kWh)						
CVEC						
GSECo	48,032,000	23,060,000	0	0	23,060,000	48.0%
NHEC	5,136,516	9,898,260	0	0	9,898,260	192.7%
PSNH	163,670,178	314,592,155	0	0	314,592,155	192.2%
Unitil	<u>42,327,546</u>	<u>66,069,962</u>	<u>0</u>	<u>0</u>	<u>66,069,962</u>	<u>156.1%</u>
Total	259,166,240	413,620,377	0	0	413,620,377	159.6%

Actual = Work has been completed, incentives paid and are recorded (booked) in utility accounting system

In Process = Customer/Utility have a signed rebate form.

Prospective = A Rebate Form has been filled out, awaiting customer decision/signature.

Notes:

NHEC goals updated on this report to reflect increasing budget from \$74,406.

PSNH goals updated on this report to reflect moving \$581,427 to the New Construction Program.

Granite State Electric exceeded the combined goals for the nhsaves@work programs.

Results reported here for Granite State Electric are compared to the preliminary 19-month budgets and goals for the Company that were included in the approved settlement agreement. In that Settlement, the Company requested and received approval of its proposed 2002 calendar year budgets and goals and agreed to file budgets and goals for calendar year 2003 at a later date. The Company filed the results of its calendar year 2002 efforts with the Commission on March 31, 2003. Granite State also filed updated budgets and goals for calendar year 2003 on March 31, 2003 and is managing current program efforts against those calendar year budgets and goals.

Quarterly Report
covering period
June 1, 2002 - December 31, 2003

NH Core Energy Efficiency Programs
NHPUC Docket No. DE 01-057
Small Business

nhsaves@work	Budget Goal	Thru 12/31/2003				Percent of
Small Business Energy Sol	(6/02 - 12/03)	Actual	In Process	Prospective	Total	Budget/Goal
Program Expenses (\$)						
CVEC						
GSECo	\$374,864	\$381,891	\$0	\$0	\$381,891	101.9%
NHEC ¹	\$239,059	\$251,911	\$0	\$0	\$251,911	105.4%
PSNH ²	\$2,005,087	\$1,744,044	\$0	\$0	\$1,744,044	87.0%
Unitil	<u>\$548,166</u>	<u>\$415,373</u>	<u>\$0</u>	<u>\$0</u>	<u>\$415,373</u>	<u>75.8%</u>
Total	\$3,167,176	\$2,793,219	\$0	\$0	\$2,793,219	88.2%
Program Participation						
CVEC						
GSECo	142	132	0	0	132	93.0%
NHEC ¹	70	51	0	0	51	72.9%
PSNH ²	278	455	0	0	455	163.7%
Unitil	<u>110</u>	<u>104</u>	<u>0</u>	<u>0</u>	<u>104</u>	<u>94.5%</u>
Total	600	742	0	0	742	123.7%
Program Savings (Lifetime kWh)						
CVEC						
GSECo	8,137,000	9,360,000	0	0	9,360,000	115.0%
NHEC ¹	8,507,884	7,854,620	0	0	7,854,620	92.3%
PSNH ²	53,279,537	117,693,491	0	0	117,693,491	220.9%
Unitil	<u>22,267,551</u>	<u>22,640,190</u>	<u>0</u>	<u>0</u>	<u>22,640,190</u>	<u>101.7%</u>
Total	92,191,972	157,548,301	0	0	157,548,301	170.9%

Actual = Work has been completed, incentives paid and are recorded (booked) in utility accounting system

In Process = Customer/Utility have a signed off on the audit and the job is being scheduled.

Prospective = An audit has been done, awaiting customer decision/signature.

Notes:

1 NHEC goals updated on this report to reflect increasing budget from \$213,176.

2 PSNH goals updated on this report to reflect moving \$300,000 to New Construction, \$282,645 to RFP Program.

Quarterly Report
covering period
June 1, 2002 - December 31, 2003

NH Core Energy Efficiency Programs
NHPUC Docket No. DE 01-057
Home Assistance

nhsaves@home		Budget Goal	Thru 12/31/2003				Percent of
home energy assistance		(6/02 - 12/03)	Actual	In Process	Prospective	Total	Budget/Goal
Program Expenses (\$)							
CVEC ¹		\$144,197	\$132,439	\$0	\$0	\$132,439	91.8%
GSECo		\$194,550	\$223,589	\$0	\$0	\$223,589	114.9%
NHEC ²		\$236,668	\$261,245	\$0	\$0	\$261,245	110.4%
PSNH		\$2,282,946	\$2,326,353	\$0	\$0	\$2,326,353	101.9%
Unitil ³		<u>\$476,659</u>	<u>\$330,037</u>	<u>\$0</u>	<u>\$0</u>	<u>\$330,037</u>	<u>69.2%</u>
Total		\$3,335,020	\$3,273,663	\$0	\$0	\$3,273,663	98.2%
Program Participation							
CVEC ¹		57	40	0	0	40	70.2%
GSECo		73	85	0	0	85	116.4%
NHEC ²		174	140	0	0	140	80.5%
PSNH		835	979	0	0	979	117.2%
Unitil ³		<u>135</u>	<u>118</u>	<u>0</u>	<u>0</u>	<u>118</u>	<u>87.4%</u>
Total		1,274	1,362	0	0	1,362	106.9%
Program Savings (Lifetime kWh)							
CVEC ¹		393,107	639,697	0	0	639,697	162.7%
GSECo		638,320	879,000	0	0	879,000	137.7%
NHEC ²		3,240,396	4,355,498	0	0	4,355,498	134.4%
PSNH		40,541,598	56,119,718	0	0	56,119,718	138.4%
Unitil ³		<u>8,379,034</u>	<u>6,517,344</u>	<u>0</u>	<u>0</u>	<u>6,517,344</u>	<u>77.8%</u>
Total		53,192,455	68,511,257	0	0	68,511,257	128.8%

Actual = Home Weatherization complete, incentives paid and are recorded (booked) in utility accounting system

In Process = Customer/Utility have signed off on the audit and the job is being scheduled.

Prospective = Customer has told the utility they are interested, lead assigned to Contractor.

Notes:

1 CVEC goals updated on this report to reflect increasing budget from \$131,332.

2 NHEC goals updated on this report to reflect increasing budget from \$208,666.

3 UNITIL budget & savings goals adjusted to reflect transfer of funding approved by NHPUC 10/3/03

3 UNITIL was unable to complete 18 "in process" projects by year-end 2003 (these were completed by Feb 2004)

Quarterly Report
covering period
June 1, 2002 - December 31, 2003

NH Core Energy Efficiency Programs
NHPUC Docket No. DE 01-057
Home Solutions

nhsaves@home		Budget Goal (6/02 - 12/03)	Thru 12/31/2003				Percent of Budget/Goal
home energy solutions			Actual	In Process	Prospective	Total	
Program Expenses (\$)							
CVEC							
GSECo		\$163,765	\$174,526	\$0	\$0	\$174,526	106.6%
NHEC		\$408,055	\$375,886	\$0	\$0	\$375,886	92.1%
PSNH		\$1,906,942	\$2,242,323	\$0	\$0	\$2,242,323	117.6%
Unitil		<u>\$683,142</u>	<u>\$633,685</u>	<u>\$0</u>	<u>\$0</u>	<u>\$633,685</u>	<u>92.8%</u>
Total		\$3,161,904	\$3,426,420	\$0	\$0	\$3,426,420	108.4%
Program Participation							
CVEC							
GSECo		190	359	0	0	359	188.9%
NHEC		100	263	0	0	263	263.0%
PSNH		819	1,217	0	0	1,217	148.6%
Unitil		<u>550</u>	<u>428</u>	<u>0</u>	<u>0</u>	<u>428</u>	<u>77.8%</u>
Total		1,659	2,267	0	0	2,267	136.6%
Program Savings (Lifetime kWh)							
CVEC							
GSECo		1,820,160	2,251,000	0	0	2,251,000	123.7%
NHEC		4,309,975	8,086,511	0	0	8,086,511	187.6%
PSNH		54,590,390	51,822,421	0	0	51,822,421	94.9%
Unitil ¹		<u>16,728,877</u>	<u>25,009,803</u>	<u>0</u>	<u>0</u>	<u>25,009,803</u>	<u>149.5%</u>
Total		77,449,402	87,169,735	0	0	87,169,735	112.6%

Actual = Home Weatherization complete, incentives paid and are recorded (booked) in utility accounting system

In Process = Customer/Utility have signed off on the audit and the job is being scheduled.

Prospective = Customer has told the utility they are interested, lead assigned to Contractor.

Notes:

1 UNITIL budget and savings goals adjusted on this report to reflect transfer of funding approved by PUC 10/3/03

Quarterly Report
covering period
June 1, 2002 - December 31, 2003

NH Core Energy Efficiency Programs
NHPUC Docket No. DE 01-057
ESAppliances

nhsaves@home	Budget Goal	Thru 12/31/2003				Percent of
ENERGY STAR Appliances	(6/02 - 12/03)	Actual	In Process	Prospective	Total	Budget/Goal
Program Expenses (\$)						
CVEC	\$33,115	\$25,791	\$0	\$0	\$25,791	77.9%
GSECo	\$36,996	\$69,059	\$0	\$0	\$69,059	186.7%
NHEC	\$54,581	\$72,833	\$0	\$0	\$72,833	133.4%
PSNH	\$573,900	\$409,329	\$0	\$0	\$409,329	71.3%
Unitil	<u>\$100,645</u>	<u>\$99,477</u>	<u>\$0</u>	<u>\$0</u>	<u>\$99,477</u>	<u>98.8%</u>
Total	\$799,237	\$676,489	\$0	\$0	\$676,489	84.6%
Program Participation						
CVEC	269	199	0	0	199	74.0%
GSECo	316	550	0	0	550	174.1%
NHEC	100	848	0	0	848	848.0%
PSNH	5,000	5,564	0	0	5,564	111.3%
Unitil	<u>1,100</u>	<u>881</u>	<u>0</u>	<u>0</u>	<u>881</u>	<u>80.1%</u>
Total	6,785	8,042	0	0	8,042	118.5%
Program Savings (Lifetime kWh)						
CVEC	1,035,843	967,639	0	0	967,639	93.4%
GSECo	1,215,020	2,737,000	0	0	2,737,000	225.3%
NHEC ³	302,680	2,847,740	0	0	2,847,740	940.8%
PSNH ²	14,268,086	16,830,536	0	0	16,830,536	118.0%
Unitil ¹	<u>2,746,940</u>	<u>2,466,800</u>	<u>0</u>	<u>0</u>	<u>2,466,800</u>	<u>89.8%</u>
Total	19,568,569	25,849,715	0	0	25,849,715	132.1%

Actual = Customer purchased appliance, incentives paid and are recorded (booked) in utility accounting system
In Process = Customer received incentive, utility has been billed, but payment has not yet hit the utilities' books.
Prospective = Estimated number of rebates/incentives to be paid over the remaining program period.

Notes:

- 1 UNITIL budget and savings goals adjusted on this report to reflect transfer of funding approved by PUC 10/3/03
- 2 PSNH updated "projected lifetime kWh savings" for this Q4 2003 report from 11,690,000.
- 3 NHEC updated "projected lifetime kWh savings" for this Q4 2003 report from 778,680.

Quarterly Report
covering period
June 1, 2002 - December 31, 2003

NH Core Energy Efficiency Programs
NHPUC Docket No. DE 01-057
ESLighting

nhsaves@home		Budget Goal (6/02 - 12/03)	Thru 12/31/2003				Percent of Budget/Goal
ENERGY STAR Lighting			Actual	In Process	Prospective	Total	
Program Expenses (\$)							
CVEC	\$93,049	\$79,933	\$0	\$0	\$79,933	85.9%	
GSECo	\$117,133	\$164,852	\$0	\$0	\$164,852	140.7%	
NHEC	\$101,785	\$184,051	\$0	\$0	\$184,051	180.8%	
PSNH	\$1,116,260	\$1,230,413	\$0	\$0	\$1,230,413	110.2%	
Unitil	<u>\$292,951</u>	<u>\$296,765</u>	<u>\$0</u>	<u>\$0</u>	<u>\$296,765</u>	<u>101.3%</u>	
Total	\$1,721,178	\$1,956,014	\$0	\$0	\$1,956,014	113.6%	
Program Participation							
CVEC	1,465	866	0	0	866	59.1%	
GSECo	2,765	7,533	0	0	7,533	272.4%	
NHEC	1,000	4,434	0	0	4,434	443.4%	
PSNH	22,838	24,878	0	0	24,878	108.9%	
Unitil	<u>5,670</u>	<u>7,657</u>	<u>0</u>	<u>0</u>	<u>7,657</u>	<u>135.0%</u>	
Total	33,738	45,368	0	0	45,368	134.5%	
Program Savings (Lifetime kWh)							
CVEC	3,194,097	3,576,760	0	0	3,576,760	112.0%	
GSECo	4,461,920	8,162,000	0	0	8,162,000	182.9%	
NHEC	2,566,250	11,925,185	0	0	11,925,185	464.7%	
PSNH	51,266,262	75,839,550	0	0	75,839,550	147.9%	
Unitil	<u>15,721,976</u>	<u>17,838,660</u>	<u>0</u>	<u>0</u>	<u>17,838,660</u>	<u>113.5%</u>	
Total	77,210,505	117,342,155	0	0	117,342,155	152.0%	

Actual = Customer purchased appliance, incentives paid and are recorded (booked) in utility accounting system

In Process = Customer received incentive, utility has been billed, but payment has not yet hit the utilities' books.

Prospective = Estimated number of rebates/incentives to be paid over the remaining program period.

Notes:

CVEC goals updated on this report to reflect adjusting the budget from \$65,145.

UNITIL budget and savings goals adjusted on this report to reflect transfer of funding approved by PUC 10/3/03.

Quarterly Report
covering period
June 1, 2002 - December 31, 2003

NH Core Energy Efficiency Programs
NHPUC Docket No. DE 01-057
ESHomes

nhsaves@home		Budget Goal (6/02 - 12/03)	Thru 12/31/2003				Percent of Budget/Goal
ENERGY STAR Homes			Actual	In Process	Prospective	Total	
Program Expenses (\$)							
CVEC		\$26,994	\$16,734	\$0	\$0	\$16,734	62.0%
GSECo		\$100,783	\$78,376	\$0	\$0	\$78,376	77.8%
NHEC		\$53,460	\$35,778	\$0	\$0	\$35,778	66.9%
PSNH		\$742,310	\$205,782	\$0	\$0	\$205,782	27.7%
Unitil		<u>\$143,868</u>	<u>\$102,085</u>	<u>\$0</u>	<u>\$0</u>	<u>\$102,085</u>	<u>71.0%</u>
Total		\$1,067,415	\$438,755	\$0	\$0	\$438,755	41.1%
Program Participation							
CVEC		9	1	1	0	2	22.2%
GSECo		40	41	261	0	302	755.0%
NHEC		12	6	9	0	15	125.0%
PSNH		258	27	283	0	310	120.2%
Unitil		<u>56</u>	<u>37</u>	<u>108</u>	<u>0</u>	<u>145</u>	<u>258.9%</u>
Total		375	112	662	0	774	206.4%
Program Savings (Lifetime kWh)							
CVEC		29,009	13,932	0	0	13,932	48.0%
GSECo		189,600	227,000	0	0	227,000	119.7%
NHEC		266,064	212,218	0	0	212,218	79.8%
PSNH		652,317	321,893	0	0	321,893	49.3%
Unitil		<u>818,862</u>	<u>597,787</u>	<u>0</u>	<u>0</u>	<u>597,787</u>	<u>73.0%</u>
Total		1,955,852	1,372,830	0	0	1,372,830	70.2%

Actual = Homes that have been completed, incentives paid and are recorded (booked) in utility accounting system
In Process = Customer has signed a Builder Participation Agreement and are in process of building the home.
Prospective = Customer/Builder has the Builder Participation Agreement but has not yet signed, but expects to.

Notes:

kWh savings for In-Process Homes were not estimated for this report.

COMPANY SPECIFIC PROGRAMS

nhsaves@home	Budget Goal	Actual	Percent of
ENERGY STAR Geothermal	(6/02 - 12/03)	thru 12/31/2003	Budget/Goal
Program Expenses (\$) ¹	\$0	\$0	0.0%
Program Savings (Lifetime kWh)	0	0	0.0%
Program Participation			
Actual # of Customers Served	0	0	0.0%
Number of Customers "In Process"		0	0.0%
		0	#DIV/0!

nhsaves@home	Budget Goal	Actual	Percent of
Self Audit - Web and Mailer	(6/02 - 12/03)	thru 12/31/2003	Budget/Goal
Program Expenses (\$) ²	\$3,151	\$2,648	84.0%
Program Savings (Lifetime kWh)	0	0	0.0%
Program Participation			
Actual # of Customers Served	102	205	201.0%
Number of Customers "In Process"		0	0.0%
		205	201.0%

nhsaves@work and home	Budget Goal	Actual	Percent of
educational program	(6/02 - 12/03)	thru 12/31/2003	Budget/Goal
Program Expenses (\$)	\$2,033	\$1,352	66.5%
Program Savings (Lifetime kWh)	N/A	N/A	N/A
Program Participation			
Actual # of Customers Served	N/A	N/A	N/A
Number of Customers "In Process"		N/A	N/A
		N/A	N/A

Torchier Trade-in	Budget Goal	Actual	Percent of
Torchier Trade-in	(6/02 - 12/03)	thru 12/31/2003	Budget/Goal
Program Expenses (\$) ³	\$0	\$0	N/A
Program Savings (Lifetime kWh)	0	0	N/A
Program Participation			N/A
Actual # of Customers Served	0	0	N/A
Number of Customers "In Process"		0	N/A
		0	N/A

Notes:

On July 17, 2003 CVEC filed a petition with the NHPUC to shift budgeted funds between five residential programs.

- (1). The entire CVEC Energy Star Geothermal Program budget has been transferred to the CVEC Low Income Assistance Program.
- (2). The CVEC Residential Self Audit via Web Program budget has been reduced from \$18,128 to \$3,151.
- (3). The entire CVEC Torchieri Trade-In Program budget and Lifetime kWh goal has been combined with the CVEC Energy Star Lighting Program

General program expenses are allocated across all CVEC programs as a percentage of total budget based the filed adjusted budgets.

CVEC Evaluation budget goals are allocated across programs based on the filed adjusted budgets

COMPANY SPECIFIC PROGRAMS

nhsaves@home Home Energy Management	Budget Goal (6/02 - 12/03)	Actual thru 12/31/2003	Percent of Budget/Goal
Program Expenses (\$)	\$20,666	\$11,417	55.2%
Program Savings (Lifetime kWh)	na	na	
Program Participation			
Actual # of Customers Served	na	na	
Number of Customers "In Process"		<u>na</u>	-

nhsaves@home Ad. Market Research & Evaluation	Budget Goal (6/02 - 12/03)	Actual thru 12/31/2003	Percent of Budget/Goal
Program Expenses (\$) ¹	\$20,856	\$29,628	142.1%
Program Savings (Lifetime kWh)	na	na	
Program Participation			
Actual # of Customers Served	na	na	
Number of Customers "In Process"		<u>na</u>	-

nhsaves@work Ad. Market Research & Evaluation	Budget Goal (6/02 - 12/03)	Actual thru 12/31/2003	Percent of Budget/Goal
Program Expenses (\$) ²	\$28,440	\$41,173	144.8%
Program Savings (Lifetime kWh)	na	na	
Program Participation			
Actual # of Customers Served	na	na	
Number of Customers "In Process"		<u>na</u>	-

Notes:

COMPANY SPECIFIC PROGRAMS

<u>nhsaves@home</u> <u>Load Management System</u>	Budget Goal (6/02 - 12/03)	Actual thru 12/31/2003	Percent of Budget/Goal
Program Expenses (\$)	\$112,125	\$266,150	237.4%
Program Savings (Lifetime kWh)	na	na	na
Program Participation			
Actual # of Customers Served	na	na	na
Number of Customers "In Process"		<u>na</u> 0	<u>na</u> na

<u>nhsaves@work and home</u> <u>educational program</u>	Budget Goal (6/02 - 12/03)	Actual thru 12/31/2003	Percent of Budget/Goal
Program Expenses (\$)	\$34,000	\$46,082	135.5%
Program Savings (Lifetime kWh)	na	na	na
Program Participation			
Actual # of Customers Served	na	24	na
Number of Customers "In Process"		<u>0</u> 24	<u>na</u> na

<u>nhsaves@work</u> <u>Residential PAYS Pilot Program</u>	Budget Goal (6/02 - 12/03)	Actual thru 12/31/2003	Percent of Budget/Goal
Program Expenses (\$)	\$107,000	\$93,250	87.1%
Program Savings (Lifetime kWh)	na	na	na
Program Participation			
Actual # of Customers Served	na	192	na
Number of Customers "In Process"		<u>0</u> 192	<u>na</u> na

<u>nhsaves@work</u> <u>C&I PAYS Pilot Program</u>	Budget Goal (6/02 - 12/03)	Actual thru 12/31/2003	Percent of Budget/Goal
Program Expenses (\$)	\$64,000	\$86,917	135.8%
Program Savings (Lifetime kWh)	na	na	na
Program Participation			
Actual # of Customers Served	na	8	na
Number of Customers "In Process"		<u>0</u> 8	<u>na</u> na

Quarterly Report
covering period
June 1, 2002 - December 31, 2003

NH Core Energy Efficiency Programs
NHPUC Docket No. DE 01-057
NHEC

nhsaves@work Efficient Heat Pumps	Budget Goal (6/02 - 12/03)	Actual thru 12/31/2003	Percent of Budget/Goal
Program Expenses (\$)	\$136,752	\$49,969	36.5%
Program Savings (Lifetime kWh)	na	na	na
Program Participation			
Actual # of Customers Served	na	4	na
Number of Customers "In Process"		<u>0</u>	<u>na</u>
		4	na

nhsaves@work Renewable/DG Study	Budget Goal (6/02 - 12/03)	Actual thru 12/31/2003	Percent of Budget/Goal
Program Expenses (\$)	\$20,000	\$21,203	106.0%
Program Savings (Lifetime kWh)	na	na	na
Program Participation			
Actual # of Customers Served	na	na	na
Number of Customers "In Process"		<u>na</u>	<u>na</u>
		0	na

COMPANY SPECIFIC PROGRAMS

nhsaves@home ENERGY STAR Geothermal	Budget Goal (6/02 - 12/03)	Actual thru 12/31/2003	Percent of Budget/Goal
Program Expenses (\$)	\$318,340	\$169,521	53.3%
Program Savings (Lifetime kWh)	5,105,498	7,786,450	152.5%
Program Participation			
Actual # of Customers Served	28	19	67.9%
Number of Customers "In Process"		<u>6</u>	<u>21.4%</u>
		25	89.3%

nhsaves@home web-based self audit	Budget Goal (6/02 - 12/03)	Actual thru 12/31/2003	Percent of Budget/Goal
Program Expenses (\$)	\$3,056	\$0	0.0%
Program Savings (Lifetime kWh)	na	na	na
Program Participation			
Actual # of Customers Served	na	na	na
Number of Customers "In Process"		<u>na</u>	<u>na</u>
		0	na

nhsaves@work and home educational program	Budget Goal (6/02 - 12/03)	Actual thru 12/31/2003	Percent of Budget/Goal
Program Expenses (\$)	\$207,697	\$167,576	80.7%
Program Savings (Lifetime kWh)	na	na	na
Program Participation			
Actual # of Customers Served	na	na	na
Number of Customers "In Process"		<u>na</u>	<u>na</u>
		0	na

nhsaves@work RFP Pilot Program	Budget Goal (6/02 - 12/03)	Actual thru 12/31/2003	Percent of Budget/Goal
Program Expenses (\$) ²	\$1,035,293	\$982,842	94.9%
Program Savings (Lifetime kWh)	50,366,747	82,969,120	164.7%
Program Participation			
Actual # of Customers Served	5	4	80.0%
Number of Customers "In Process"		<u>0</u>	<u>0.0%</u>
(Budget reduced, \$115,000 moved to New Construction)		4	80.0%

Quarterly Report
covering period
June 1, 2002 - December 31, 2003

NH Core Energy Efficiency Programs
NHPUC Docket No. DE 01-057
PSNH

nhsaves@work customer partnerships	Budget Goal (6/02 - 12/03)	Actual thru 12/31/2003	Percent of Budget/Goal
Program Expenses (\$)	\$32,738	\$29,500	90.1%
Program Savings (Lifetime kWh)	na	na	na
Program Participation			
Actual # of Customers Served	3	3	100.0%
Number of Customers "In Process"		<u>0</u>	<u>0.0%</u>
		3	100.0%

nhsaves@work PAY-AS-YOU-SAVE Pilot Program	Budget Goal (6/02 - 12/03)	Actual thru 12/31/2003	Percent of Budget/Goal
Program Expenses (\$)	\$654,774	\$937,700	na
Program Savings (Lifetime kWh)	na	na	na
Program Participation			
Actual # of Customers Served		102	na
Number of Customers "In Process"		<u>2</u>	<u>na</u>
		104	na

Notes:

- 1 TREAT/OTTER Report summarizing Lifetime kWh Savings not yet complete.
- 2 PSNH RFP Program goals corrected to reflect moving \$115,000 to the New Construction Program. RFP Program also reflects adding \$282,645 from Small Business and \$50,000 from Web Audit. NHPUC approved these changes.

Quarterly Report
covering period
June 1, 2002 - December 31, 2003

NH Core Energy Efficiency Programs
NHPUC Docket No. DE 01-057
UNITIL

COMPANY SPECIFIC PROGRAMS

nhsaves@home Energy Efficiency Website	Budget Goal (6/02 - 12/03)	Actual thru 12/31/2003	Percent of Budget/Goal
Program Expenses (\$)	\$30,000	\$31,265	104.2%
Program Savings (Lifetime kWh)	na	na	na
Program Participation			
Actual # of Customers Served	na	na	na
Number of Customers "In Process"		<u>na</u> 0	<u>na</u> na

Notes: